

# PI PROFESSIONAL SERIES™ WORKSHOPS

## MANAGING PEOPLE TO PERFORM



MANAGING WITH PI

Our *Managing People to Perform* workshop gives participants the tools and perspectives they need to develop increased self-awareness and a thorough understanding of what drives their day to day management behaviours.

In addition to learning about their own management style, participants will learn to identify the behavioural styles found in their direct reports. They will leave with an “at-a-glance” team summary of behavioural styles, a Manager’s Scorecard that highlights gaps in management techniques that may inhibit employee performance, and a detailed Personal Action Plan.

“ We trained about 40 managers and a number of them told me it was the best training they have ever attended. They found it to be applicable to their job and immediately usable!

- Tina Cloer, CEO  
The Children’s Bureau

Gain scientific insights into how each team member:

- COMMUNICATES
- DELEGATES
- PROBLEM SOLVES
- MAKES DECISIONS
- RESPONDS TO PRESSURE
- ADAPTS TO CHANGE
- TAKES ACTION + OWNERSHIP
- LISTENS AND INFLUENCES
- TAKES RISKS

### INSIDE THE WORKSHOP

This fast-paced, workshop includes a diverse set of learning and development activities including a case study, personal reflection exercises, group discussions, and the creation of detailed action plans.

### WHO SHOULD ATTEND?

Front-line managers, supervisors, and directors responsible for maximising the business performance of their teams will benefit from this workshop. In addition, anyone who has the responsibility of directing employee efforts – or advising others who do – should strongly consider attending.

To participate in this workshop you must have completed the *What Drives People?* workshop, which covers PI fundamentals.